

# Client Needs Assessment

*Getting an objective, expert opinion about your present and future requirements*



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### **Overview**

A Needs Assessment consists of an interview, an inspection of existing equipment and information systems, and an assessment of both short- and long-term systems requirements.

### **Features and Benefits**

- Objective evaluation of your requirements by someone who is not in the business of selling hardware or software.
- Assessment takes into account your present and future needs, and present and future technology.
- Written report is presented at the conclusion of our assessment.

### **What is Covered**

Network Needs

Assessment determines:

- Most appropriate information system technology and architecture - central processor versus local area network.
- Appropriate operating system (Unix, NetWare, LAN Manager, Lantastic).
- Revision and license requirements.
- Appropriate hardware technology - trade-off

speed vs. cost of processor, disk drive type.

- System storage capacity and expandability.
- Back-up media and system fault-tolerance requirements.
- Viability and cost of using existing PC equipment or terminals for workstations.
- Cabling, electrical and environmental concerns.
- Need for battery back-up devices.
- System administration issues.
- Printer and other peripheral requirements.
- Additional software needs and plans.
- Wide area connectivity issues - dial up, direct, security issues.

### **Options**

Choose from several levels of needs assessment from an overview and general exploration of direction to a detailed long-term plan. Specific options include:

- Short Project Review
- Detailed Project Review
- Comprehensive Systems Review.

### **Pricing**

Depends on the depth of the assessment, which in turn depends on your situation ◆